DEPENDING ON THE INITIAL INVENTORY PACKAGE YOU ORDER, YOU CAN GET UP TO 6 FREE PRODUCT BUNDLES VALUED AT APPROX. $158 EA.

**STAR LEVEL WHOLE-SALE READY, SET, SELL BUNDLES**

<table>
<thead>
<tr>
<th>STAR LEVEL</th>
<th>WHOLE-SALE</th>
<th>READY, SET, SELL BUNDLES</th>
</tr>
</thead>
<tbody>
<tr>
<td>EMERALD</td>
<td>$3,600</td>
<td>6 / $1,028</td>
</tr>
<tr>
<td>DIAMOND</td>
<td>$3,000</td>
<td>5 / $870</td>
</tr>
<tr>
<td>RUBY</td>
<td>$2,400</td>
<td>4 / $712</td>
</tr>
<tr>
<td>SAPPHIRE</td>
<td>$1,800</td>
<td>3 / $554</td>
</tr>
<tr>
<td></td>
<td>$1,200</td>
<td>2 / $361</td>
</tr>
<tr>
<td></td>
<td>$600</td>
<td>1 / $203</td>
</tr>
</tbody>
</table>

CHECK YOUR FIRST INVENTORY ORDER

15 DAY COLOR BUNDLE

RECEIVE $130 COLOR BUNDLE IF YOU ORDER $600 W/S IN YOUR FIRST 15 DAYS

CIRCLE IF YOU RECEIVED THE 15 DAY COLOR BUNDLE $130

TOTAL BUNDLES $

UNLIMITED FREE PRODUCT BUNDLES FOR TEAM BUILDING

EARN UP TO $220 IN FREE PRODUCT BUNDLES FOR EVERY GREAT START QUALIFIED TEAM MEMBER ($600+) IN YOUR FIRST 4 MONTHS. USE THE BESTIE & PEARLS OF SHARING PROGRAMS TO MAX OUT THESE BUNDLES

GREAT START QUALIFIED TEAM MEMBER(S)

1) _____________________________
2) _____________________________
3) _____________________________
4) _____________________________
5) _____________________________

(# QUALIFIED ____ X $220) $ TOTAL BUNDLE VALUE: $

UNLIMITED $50 TEAM BUILDING CASH BONUS

RECEIVE A $50 CASH BONUS FOR EVERY NEW PERSONAL GREAT START QUALIFIED TEAM MEMBER ($600+) IN YOUR FIRST 4 MONTHS. WORK ON YOUR BESTIE & PEARLS OF SHARING PROGRAMS TO MAX OUT THIS BONUS.

GREAT START QUALIFIED TEAM MEMBER(S)

1) _____________________________
2) _____________________________
3) _____________________________
4) _____________________________
5) _____________________________

(# QUALIFIED ____ X $50) $

TOTAL: $

$100 STAR TEAM BUILDER CASH BONUS

RECEIVE $100 FOR PROMOTING YOURSELF TO THE STAR TEAM BUILDER POSITION (3 ACTIVE TEAM MEMBERS)

ACTIVE TEAM MEMBER(S)

1) _____________________________
2) _____________________________
3) _____________________________

$100

CIRCLE IF YOU RECEIVED THE STB BONUS.

GRAND TOTAL $

TOTAL ALL OF THE BOXES TO CALCULATE YOUR ESTIMATED INCOME ASSUMING 100% USED FOR PROFIT! NOT INCLUDING PROFIT FROM PRODUCT SALES AND TEAM COMMISSIONS.

UNLIMITED FREE PRODUCT BUNDLES FOR TEAM BUILDING

Earn up to $220 in free product bundles for every Great Start Qualified Team Member ($600+) in your first 4 months. Use the Bestie Pearls of Sharing Programs to max out these bundles.

Great Start Qualified Team Member(s)

1. Susie
2. Mary
3. Jane
4. Diane
5. Melissa

(5 Qualified x $220)

TOTAL BUNDLE VALUE: $1,100

UNLIMITED $50 TEAM BUILDING CASH BONUS

Receive a $50 cash bonus for every new personal Great Start Qualified Team Member ($600+) in your first 4 months. Work on your Bestie & Pearls of Sharing Programs to max out this bonus.

Great Start Qualified Team Member(s)

1. Susie
2. Mary
3. Jane
4. Diane
5. Melissa

(5 Qualified x $50)

TOTAL: $250

$100 STAR TEAM BUILDER CASH BONUS

Receive $100 for promoting yourself to the Star Team Builder position (3 active team members)

Active Team Member(s)

1. Susie
2. Mary
3. Jane

TOTAL BUNDLES: $693

CIRCLE IF YOU RECEIVED THE STB BONUS.


GRAND TOTAL

$3,301

Total all of the boxes to calculate your estimated income assuming 100% used for profit! Not including profit from product sales and team commissions.

BESTIE PROGRAM

When you become a new independent beauty consultant through December 31, 2019, your first three new personal team members who become Mary Kay independent beauty consultants during your Great Start time frame can receive a $25 discount on their starter kits.

1. Susie
2. Mary
3. Jane